



Latin America Timberlands Investment Conference
August 25 - 26, 2014 - Río de Janeiro, Brazil

March, 2014

Dear Delegate,

Planning is now well advanced for this important Timberland Investment meeting on August 25-26, followed by a field trip to Curitiba in Parana State Southern Brazil on Wednesday 27 August to visit forest plantations and sawmilling.

The DANA Conference is fully supported by high profile Brazilian law firm Gasparini, De Cresci e Nogueira de Lima Advogados; and by Pöyry Silviconsult, the forest-based industry consulting branch of Pöyry, and other Brazilian companies.

Initial responses to conference information has encouraged us to expand the Rio meeting time from 1 ½ days to almost 2 full days which has enabled us to open up additional speaking opportunities. We now are planning to have time allocated for 22 presentations/panellists slots. Already we have 75% of these confirmed and expect additional confirmations shortly. With the expanded time we may still have 1-2 unfilled slots which we would welcome interested potential speakers to contact us about.

In each newsletter we will profile some confirmed speakers with their presentation titles. In this newsletter we include:

- The key note speaker will be Robert (Bob) Flynn, Director International Timber for Boston-based RISI. Bob will speak on: ***“A Latin American Timberland Investment Overview - Scale and location range of investments to date and who are largest investors”***. Bob has been travelling to Latin America regularly for several decades to investigate and analyse Latin American timberland and wood processing trends. In 2014 RISI published his new 305 pager review entitled “Latin America Timber Outlook”.
- Aldo de Cresci, Founder Partner Gasparini, De Cresci e Nogueira de Lima; & Glenn Dunaway, Partner Morris Manning and Martin Atlanta USA, will speak on: ***“Legal Representation in Brazil to assist timberland and agriland investors: Domestic and Foreign”***. Aldo is a full supporter of the conference and is a regular speaker at Timberland Investor conferences around the world. MMM has a specialist Timberlands Investor legal team to advise overseas clients in investing in Latin American countries and other jurisdictions.
- Jefferson Mendes, CEO Pöyry Silviconsult will provide an overview presentation on: ***“Why Brazil for TL investment: location - tree growth - industry economic return reasons: Regional/State differences in return expectations”***. Jefferson has a comprehensive knowledge of the forest industry sector in Brazil and is a regular speaker at Latin American and international conferences.
- Germano Vieira, Forestry Director Eldorado Brazil, will speak on: ***“The Development of a Major Brazilian Eucalyptus Plantation and Pulpmill Project: A Case Study”***. The Eldorado Case Study is one of the most remarkable of any forestry and wood processing company in the world. In record time it has established a huge plantation forest estate and one world scale pulpmill and has announced plans to build a second mill to become the largest pulp producer in the world. We are especially pleased that Germano has agreed to speak at our meeting.

- Marco Tuoto, Director of Tree Florestal, will present on: ***“Recent Changes and New Challenges for the Softwood Industry in Brazil”***. Marco manages a major softwood plantation estate and is well positioned to speak on this important topic.

We will introduce other confirmed speakers in future newsletters. The speakers are also profiled on the website.

We are also pleased to confirm that field trip arrangements have been finalised to visit Arauco’s plantations near Curitiba and in the afternoon, the sawmill owned by Berneck SA Paineis e Serrados. Berneck started operations in 1952 and owns particleboard, HDF and MDF factories and a sawmill in Paraná State, together with almost 60,000 ha of pine plantations. It also owns 4,000 ha of teak plantations in the state of Mato Grosso. Berneck Sawmill has a capacity of over 200,000 m3 per year with equipment imported from Canada and Germany.

Full simultaneous translation (English/Portuguese & Portuguese/English) will be available at the conference.

To open the website and to view all tabs covering accommodation, conference registration, topics, sponsorship packages and the field trip please open here: <http://danariotimberland2014.com>

Please notice that the opportunity to make your registration at the Early Bird special price will end soon, you should not miss it!

Please do not hesitate to contact myself or the conference organiser, Dennis Neilson of DANA dana@dana.co.nz, Phone: +64 7 349 2764, or Skype: dennis.neilson, to further discuss any aspect of the Conference or Field Trip.

Looking forward to receiving your news soon!

With my best regards,

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